

Lesson 80: Self Introduction 3 (Introducing Your Company)

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Kaori is in a trade show, and she is in charge of her company's booth. She's telling Jane all about her company.

Kaori: Hello. I'm Kaori. I'm from Blue Cross Corporation. Would you like to check out our health products?

Jane: I'm sorry but I've never heard of the company "Blue Cross" before.

Kaori: Oh. It's a pharmaceutical company. We specialize in health drinks and vitamin pills.

Jane: Has it been around for a long time?

Kaori: It was established in 1980. Our first product was an energy drink called Nipovitan.

Jane: Oh! Your company makes those drinks.

Kaori: Yes. Now, our company is focusing on developing anti-aging supplements. We have a collagen drink and slimming pills.

Jane: Where can I buy these products?

Kaori: You can **look us up** on the internet. We sell our products online.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. A: What does 'ingratiating' mean?

B: Why don't you **look it up** in the dictionary?

2. 20 years ago, when you wanted to call someone, you had to **look up** their phone number in a telephone book.

3. A: Can you find out if this order has been delivered?

B: I'll **look it up** in the delivery record.

* **look up** / (単語などを)辞書などで調べる

3. Your Task

You are at a seminar, and it's lunch break. You've shared a table with some of the seminar attendees. One of them (=your tutor) has started a conversation, and she's asked you about your company. Talk about your company and your job. Ask her about her company too.

4. Let's Talk

Give a short introduction of your company.

Is it important to know details about your company?

Why do you think so?

Is it easy for you to talk about your company to other people?

Why or why not?

5. Today's photo

Describe the photo in your words as precisely as possible.



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